

## Key Figures

in CHF 1,000	Jan 1 – Dec 31, 2008		Jan 1 – Dec 31, 2007		Jan 1 – Dec 31, 2006 <sup>1)</sup>		Jan 1 – Dec 31, 2005 <sup>1)</sup>	
<b>Consolidated Income Statement</b>								
<b>Gross sales</b>	<b>154,893</b>	<b>100.0%</b>	<b>186,666</b>	<b>100.0%</b>	<b>163,900</b>	<b>100.0%</b>	<b>143,651</b>	<b>100.0%</b>
Cost of goods sold/Sales deductions	-63,877	-41.2%	-79,299	-42.5%	-64,814	-39.5%	-61,268	-42.7%
<b>Gross profit</b>	<b>91,016</b>	<b>58.8%</b>	<b>107,367</b>	<b>57.5%</b>	<b>99,086</b>	<b>60.5%</b>	<b>82,383</b>	<b>57.3%</b>
Sales and marketing expenses	-19,465	-12.6%	-21,433	-11.5%	-21,390	-13.1%	-22,404	-15.6%
Research and development expenses	-19,857	-12.8%	-18,645	-10.0%	-15,313	-9.3%	-16,006	-11.1%
Management and administrative expenses	-17,582	-11.4%	-15,930	-8.5%	-16,699	-10.2%	-13,450	-9.4%
Other income & expenses	-15,212	-9.8%	-17,606	-9.4%	400	0.2%	-1,355	-0.9%
<b>Earnings before interest and tax (EBIT)</b>	<b>18,900</b>	<b>12.2%</b>	<b>33,753</b>	<b>18.1%</b>	<b>46,084</b>	<b>28.1%</b>	<b>29,168</b>	<b>20.3%</b>
Amortization and restructuring	19,645	0	18,631	0	109	0	1,561	0
<b>Earnings before interest tax and amortization (EBITA) before restructuring</b>	<b>38,545</b>	<b>24.9%</b>	<b>52,384</b>	<b>28.1%</b>	<b>46,193</b>	<b>28.2%</b>	<b>30,729</b>	<b>21.4%</b>
Restructuring cost incl. pension expense	-4,377	0	0	0	0	0	0	0
<b>Earnings before interest tax and amortization (EBITA) after restructuring</b>	<b>34,168</b>	<b>22.1%</b>	<b>52,384</b>	<b>28.1%</b>	<b>46,193</b>	<b>28.2%</b>	<b>30,729</b>	<b>21.4%</b>
Amortization	-15,268		-18,631		-109		-1,561	
Earnings before interest and tax (EBIT)	18,900	12.2%	33,753	18.1%	46,084	28.1%	29,168	20.3%
Finance result	-10,211	-6.6%	-26,865	-14.4%	-4,715	-2.9%	-3,750	-2.6%
Earnings before tax	8,689	5.6%	6,888	3.7%	41,369	25.2%	25,418	17.7%
Income tax	-3,373	-38.8%	-3,301	-47.9%	-11,412	-27.6%	-7,027	-27.6%
<b>Net result</b>	<b>5,316</b>	<b>3.4%</b>	<b>3,587</b>	<b>1.9%</b>	<b>29,957</b>	<b>18.3%</b>	<b>18,391</b>	<b>12.8%</b>

in CHF 1,000	Jan 1 – Dec 31, 2008	Jan 1 – Dec 31, 2007	Jan 1 – Dec 31, 2006 <sup>1)</sup>	Jan 1 – Dec 31, 2005 <sup>1)</sup>
<b>Consolidated Cash Flow Statement</b>				
<b>Earnings before tax</b>	<b>8,689</b>	<b>6,888</b>	<b>41,369</b>	<b>25,418</b>
Adjustments for depreciation, amortization etc.	30,940	45,274	4,964	7,878
Change in working capital	-2,256	-6,986	2,811	5,248
Income taxes paid	-4,617	-5,951	-856	-2,581
<b>Cash flow from operating activities</b>	<b>32,756</b>	<b>39,225</b>	<b>48,288</b>	<b>35,963</b>
Purchase of non-current assets	-3,735	-2,969	-3,097	-3,294
Disposal of non-current assets	124	828	157	328
Other movements in non-current assets	0	0	0	0
Interest received	264	125	296	286
<b>Cash flow from investing activities</b>	<b>-3,347</b>	<b>-2,016</b>	<b>-2,644</b>	<b>-2,680</b>
Proceeds from loans	1	178,557	125,088	0
Repayments of loans	-15,000	-296,100	-174,150	-34,000
Proceeds from issue of share capital	0	97,137	0	0
Nominal value reduction	-3,936	0	0	0
Movements in treasury shares	0	0	815	-521
Interest paid	-8,478	-19,321	-6,554	-2,077
<b>Cash flow from financing activities</b>	<b>-27,413</b>	<b>-39,727</b>	<b>-54,801</b>	<b>-36,598</b>
<b>Net change in cash and cash equivalents</b>	<b>1,996</b>	<b>-2,518</b>	<b>-9,157</b>	<b>-3,315</b>
<b>Operating cash flow generated in % of EBITA</b>	<b>95.9%</b>	<b>74.9%</b>	<b>104.5%</b>	<b>117.0%</b>

<sup>1)</sup> Consolidated figures of Uster Technologies Ltd before the secondary buyout by the Management and Alpha Beteiligungsberatung & Co. KG.

in CHF 1,000	2008	2007	2006 <sup>1)</sup>	2006 <sup>2)</sup>	2005
<b>Balance sheet</b>					
Assets	409,805	432,057	437,090	139,195	157,842
Non-current assets	375,321	391,189	392,967	99,543	109,884
as % of total assets	91.6%	90.5%	89.9%	71.5%	69.6%
Current assets	34,484	40,868	44,123	39,652	47,958
as % of total assets	8.4%	9.5%	10.1%	28.5%	30.4%
Equity	159,542	158,594	44,738	51,545	21,930
as % of total assets	38.9%	36.7%	10.2%	37.0%	13.9%
Liabilities	250,263	273,463	392,352	87,650	135,912
Non-current liabilities	215,174	231,309	342,121	53,143	97,424
as % of total assets	52.5%	53.5%	78.3%	38.2%	61.7%
Current liabilities	35,089	42,154	50,231	34,507	38,488
as % of total assets	8.6%	9.8%	11.5%	24.8%	24.4%
Net debt	156,546	173,412	280,488	37,115	79,634
AR collection period	35	31	n/a	39	61
AP collection period	48	52	n/a	69	61
<b>Capital expenditure</b>					
Intangible assets	-174	-446	0	-130	-8
Property, plant, and equipment	-3,513	-1,991	0	-2,708	-2,788
Total	-3,687	-2,437	0	-2,838	-2,796
<b>Employees</b>					
Number of employees (FTE)	536	529	490	490	468
Gross sales per employee	288,979	352,866	n/a	334,490	306,947

<sup>1)</sup> Consolidated figures of Uster Technologies Ltd (formerly Hercules Holding Ltd) after the secondary buyout by the Management and Alpha Beteiligungsberatung & Co. KG.

<sup>2)</sup> Consolidated figures of Uster Technologies Ltd before the secondary buyout by the Management and Alpha Beteiligungsberatung & Co. KG.